ANNUAL REPORT



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To assist people with disabilities in realizing maximum personal growth and development in home, work and community by providing a continuum of individualized services and supports in settings least restrictive for the needs of the individual.

As an adjunct to these services, whenever possible, Blue River Services, Inc. will serve the similar needs of the general community by providing services in non-segregated, community-based settings that emphasize the integrated inclusion of people with disabilities into all areas of life which are enjoyed by members of the community.



1365 OLD HWY. 135 CORYDON, INDIANA 47112 PHONE: 812-738-2408 WEB: WWW.BRSINC.ORG Since 1959, Blue River Services, Inc. has played an important role in the lives of many individuals and families in Harrison, Washington, Crawford and other nearby counties in Southern Indiana. Since 1953, Rauch, Inc. has had a similar impact for individuals with disabilities and families in Floyd, Clark and other nearby counties in Southern Indiana. Both organizations have provided services and supports that have helped many people live their lives with dignity and purpose. None of that would have been possible without the community support afforded both organizations.

We at Blue River continue to look at ways to improve our services and broaden the scope and impact of those services. We now have an opportunity to do just that in a very effective way. Over the last several months, Blue River and Rauch have had discussions about ways to improve our shared services while providing some new services that would benefit both organizations, and most importantly, the people we serve. This report outlines the more than 20,000 people served by Blue River. Rauch serves more than 1,000 children, adults, and families in Southern Indiana. The historical foundations of Rauch and Blue River, as well as our missions, are very similar. Both organizations have solid community support and are embedded into the fabric of those communities far beyond the services provided.

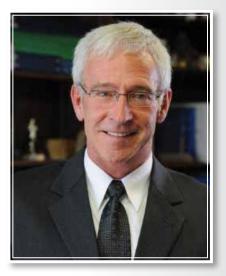
With that background, I want to share with you that the Board of Directors of both organizations have agreed to work toward an alliance that will allow us to better serve the people of Southern Indiana who rely on our existence and organizational health. Blue River will still exist, as will Rauch. However, many of the administrative functions will be streamlined and made more efficient and effective with the creation of a third corporation, RBR Alliance, Inc. RBR Alliance will eventually be a provider of creative service options for the people we serve, but will initially ensure that duplications of necessary administrative functions are eliminated. We will look for ways to partner and share certain services that will better assist people and proactively move into a future that includes a changing service delivery environment, while retaining the separate identities of Blue River and Rauch.

We are excited about the new partnership with Rauch and the creation and relevance of RBR Alliance, and look forward to strengthening the local missions of both organizations through this strategic alliance. It is the goal of the alliance to protect our local missions that have been developed and strengthened over the past 60+ years and continue to deepen our place as positive contributors to enhancing the quality of life in Southern Indiana.

Daniel For



Tom Paris, Board President



Daniel J. Lowe, CEO

CONTRACTOR OF A CONTRACTOR OF

CBS may be the original proprietor of The Amazing Race reality TV show, but the Community Resources Department at BRS has redefined it as a fundamental team building series for adults with intellectual and developmental disabilities.

BLUE RIVER RENDITION OF

In the American competition show, teams of two race around the world in competition with other teams to complete challenges, solve clues and win the grand prize of one million dollars. The concept led Blue River Services COO Tammy Seitz to create the agency's version as a friendly competition with clever challenges designed to capitalize and improve upon social, decision making, fine motor and problem solving skills while interacting with the community.

Now in its third year, the month-long race between the Corydon and Salem habilitation groups took place throughout October. The teams competed one day each week, receiving clues with information leading them to the destination of their next challenge. The goal was to complete the challenges in the least amount of time without incurring any penalties.





What's that spell? Matt Pittman from popping balloons with oven mitts to spell out the location of their next stop.



On the final day of challenges, Jon Combs, left, and pieces together letters retrieved Chad Vandeventer from team Salem work together to transfer cotton balls into a bowl using only a spoon.



while wearing oven mitts is easy, you've never tried to do it. Still, Brian White completed this challenge with a smile.



Stephanie Greer, left, blows mini marshmallows from a bowl to a plate with a straw as Michael Ashabraner stands at the ready.

The teams made their way to the administration building to take a picture with CEO Daniel J. Lowe for the first clue. Teamwork was key in the next challenge popping a bag full of balloons while wearing oven mitts then piecing together the letters inside to spell out the location of their next stop. Another day, a challenging selfie scavenger hunt led the groups across the county to pose with local celebrities and 19 other items on the list.

One of the favorite challenges included a visit to Salem Industries where each group had to find a smiley face at the bottom of a container. The best way to reach the bottom? Eat M&Ms! After eating their way to success in this challenge, it was time to prepare for the final day of the race.

On a dramatic final day of seven challenges, the Corydon team narrowly won, reclaiming bragging rights and a trophy from Salem's win last year.

"This event has grown in both size and popularity," said Seitz. "Several of the consumers have asked if we can do this activity every month! They really enjoyed and benefited from interaction with their peers, community members and Blue River staff."

As the Corydon team celebrated their win, the Salem team was already looking ahead to next year's race. "We will get you next time," they said.





BLUE RIVER SERVICES, INC.

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LIVING – AND THRIVING – WITH DISABILITIES JON COMBS WINS 2019 IMAGINE AWARD

Longtime Blue River Services, Inc. consumer Jon Combs was the honored recipient of the 2019 Individual Imagine Award, presented March 2 at Horseshoe Southern Indiana.

Since 2001, The Rauch Foundation has sponsored the Imagine Awards to honor individuals with disabilities who have excelled, and community leaders and businesses that have had a positive impact on the lives of individuals with disabilities in the community.

Jon, who lives in Salem and began vocational services with Blue River in 1991, has indeed personified what it means to excel. Whether it's working in the community, where he has been a bagger at Jay C Food Store in Salem for more than 10 years; attending church; or advocating for his peers at



Jon Combs, right, shows off his award to Joe Spoelker, Director of Development at Rauch, Inc.

consumer council meetings, Jon has become a vital member of the community.

"He is a man of high moral values and influences those around him through his solid character," said Tammy Seitz, COO and former Director of Community Resources at Blue River, who nominated Jon for the award. "He has taught his peers, staff and family that perseverance is the key to success, for Jon never stops pursuing his dreams until they are achieved."

The night was emceed by WHAS radio personality Tony Cruise and took place in Horseshoe's elegant Showroom, where attendees enjoyed silent and live auctions, raffle drawings, a four-course meal, and the rock band Flame, a New York group of entertainers with disabilities.

Jon was presented the award by John Kraft, member of the Board of Directors at Rauch, Inc.

As he accepted his award, Jon beamed with a sense of achievement. "I told them I was real proud of this," he told the sold-out crowd of 400 people. "I told them I had a good time for my interview and everything. This is a good time."

Blue River Services, Inc. President and CEO Daniel J. Lowe, who attended the event with 20 other staff members, was duly proud of Jon's accomplishment, noting that his success story expounds the passion with which the agency serves families and individuals, particularly those with disabilities.

"Jon is a prime example of why we're here," said Daniel J. Lowe, President and CEO of Blue River Services, Inc. "He is living a very happy, fulfilled, positive life – in part because of the services he has received, but also as a result of his hard work and great attitude."

The event also celebrated the inspiring deeds of Greg Smith, who has worked in group homes for individuals with disabilities since 1986, and Rauch's Angels, a combination of local motorcycle clubs whose members help raise funds and host get-togethers for Rauch residents.

RON BLACKMAN GIVES BACK TO COMMUNITY

On a typical day, Ron Blackman, Jr. works diligently at Salem Blue River Industries, where he receives vocational training and is employed as a material handler and packager. At the workshop, he helps his peers and general laborers fulfill light manufacturing contracts with local businesses. He also works in the community on the lawn care crew for other Blue River Services, Inc. sites.

This summer however, Ron had a unique opportunity to test his skills. Volunteering alongside his father, Ron worked with neighboring non-profit, Washington County Helping Hands, to build a wheelchair ramp for a family home in Salem.

"People need this for their wheelchairs and walking with canes; they have problems using stairs," Ron said. "I like helping people. It makes me very happy."

Production manager Staci Dorton, who has supervised Ron's work since he came to Blue River Industries in 2014, echoed Ron's enthusiasm for a job well done.



"Ron is a great part of our team at Salem Blue River Industries," Dorton said.

"He is a hard worker and can do just about any task we give him, and do it very well. He is also polite and friendly with everybody. We are blessed to have him as a part of our team."

SAFE PLACE COORDINATOR RECEIVES INDIANA INDIVIDUAL ACHIEVEMENT AWARD

In recognition of her leadership and dedication, Sheila Bobay-Singh, Safe Place Coordinator, received the 2018 Indiana Safe Place Individual Achievement Award.



The award was presented by Robin Donaldson, COO of Indiana Youth Services Association, at the December 6 annual meeting in Indianapolis. The Individual Achievement Award also honors Bobay-Singh for efforts to ensure that youth in Harrison and Crawford Counties have access to immediate safety and resources.

In presenting the award, Donaldson said Bobay-Singh singlehandedly provided information to 54% of the youth population (ages 10-17) in her two-county service area. "She is an invaluable resource and support to other Safe Place Coordinators in the state," said Donaldson.

"I am pleased to announce the first recipient of the Indiana Safe Place Individual Achievement Award goes to Sheila Bobay Singh."

RAINBOW'S END CORYDON RECEIVES \$15,000 THROUGH SAMTEC CARES GRANT PROGRAM

After helping wipe down some tables in a classroom for 4- and 5-year-olds, Tina Densik, Manager of Rainbow's End Preschool and Child Care Center in Corydon, chats with staff about fixing a dollhouse – again – and places the top back on a broken play kitchenette. Affixed temporarily, the dramatic play element likely will not survive another week with 94 eager little hands. But soon, thanks to a generous \$15,000 grant from Samtec, center staff won't have to worry about such repairs.

SAMTEC CARES GRANT PROGRAM CONT.

Awarded through the Samtec Cares Grant Program, the funding will allow Blue River Services, Inc. to purchase long-needed supplies for each classroom. The toddler classroom will receive a play kitchen and new acrylic mirror and art display center with write-on/wipe-off panels. The 2-year-old classroom will get a dramatic play area makeover with a table and chairs, storage center, classroom carpet, kitchen, dress up center and dollhouse. In the 3-year-old classroom, young learners will benefit from a new sand and water table, LEGO play table, dress-up center and rugs. The preschool classrooms for 4- and 5-year-olds also will soon have a new kitchen to help them develop their social and problem solving skills; a reading nook complete with book tree to promote early literacy; a mobile STEM station; dress-up center; sand and water activity center; and lots of new storage space and classroom carpeting shapes to provide a clean, safe place for learning.

"I'm certain the new equipment and supplies will not only help brighten the center, but will have a positive impact on programming," said Daniel J. Lowe, President and CEO of Blue River Services. "As a non-profit, community support is essential, so we are very thankful for Samtec's support of our mission to serve our community, especially its youngest members."

The Samtec Cares Grant Program was created to positively impact and assist organizations within the communities in which Samtec employees live, work, go to school and play. Grants were awarded at a July 11 reception attended by Julia Baylor, Director of Children's Services, and Stephanie Rex, Afterschool Program Coordinator.

BLUE RIVER SERVICES, INC. HEALTHY FAMILIES PROGRAMS ACCREDITED FOR QUALITY SERVICE

Prevent Child Abuse America (PCA America) announced January 22 that the Blue River Services' Healthy Families America affiliates in Crawford, Harrison and Washington Counties have been accredited as a provider of high quality home visiting services to families who want to improve their child's health, nutrition and developmental outcomes.

HFA is a signature program of PCA America that has been providing home visiting services for more than 20 years. Expectant and new parents have common questions about their child's development. HFA connects with families through community partners, such as hospitals and pediatricians, to find the answers to their questions, meeting within the familiarity and convenience of the family's own home. HFA is an accessible, voluntary and well-received service.

"The American Dream starts with a happy, healthy childhood," said Dan Duffy, President and CEO of PCA America. "As parents, we all have questions from time to time. Our HFA professionals offer evidence-based best practices to provide answers to questions, individualized support when needed most, and linkages to community services. As we congratulate the Blue River Services programs in Crawford, Harrison and Washington Counties, we also recognize the state and community leadership that has contributed to success in these areas."

The accreditation process is based upon a stringent set of 12 critical elements grounded in more than 30 years of research. The process involves an in-depth examination of the site's operation, as well as the quality of the visits made by HFA home visitors.

"We commend Blue River Services for opening itself up to such an intensive review process," said Kathleen Strader, National Director of HFA. "We believe that all families and all communities deserve access to quality home visiting services."



The Blue River Services HFA sites are located at: 405 N. Capitol Ave. Corydon, IN 47112 P: 812-738-0392 (Crawford and Harrison County)

> 504 Reid Ave. Salem, IN 47167 P: 812-883-9701 (Washington County)

In response to the scrutiny of Blue River Services' program and its quality, Jennifer Owens, Director of Family Services, attributed its success to dedicated staff.

BLUE RIVER SERVICES, INC. HEALTHY FAMILIES PROGRAMS ACCREDITED FOR QUALITY SERVICE CONT.

"The dedicated home visitors we have in Crawford, Harrison and Washington counties are key to our program's success," she said. "Their ability to develop trusting relationships allows families a safe space in which to ask any and all questions they may have about their child's development. This in turn allows us to tailor visits to each family's specific needs."

Home visitors in each community receive extensive training in a wide range of areas that can cause stress and worry to just about every new parent: caring for a new baby, ensuring the baby is receiving the nutrition needed, promoting healthy child development and coping with a myriad of other potential stresses, such as financial, housing, partner relationship, etc., that may become heightened with an addition to the family.

PCA America was established in 1972 with the belief that child abuse and neglect is preventable. The not-for-profit, volunteerbased organization is committed to preventing child abuse in all forms through education, research, public awareness, and public policy development. Today, PCA America has 50 statewide chapters.

PCA America implemented the Healthy Families America (HFA) initiative in 1992 in partnership with Ronald McDonald House Charities, building on two decades of research in the field of home visiting. HFA serves families of all ethnic and socio-economic backgrounds, meeting the needs of close to 600 communities in 40 states, DC, the U.S. Territories and Canada.

Healthy Families America is an effective and proven evidence-based home visiting program according the U.S. Department of Health & Human Services. PCA America is proud to support HFA and to be part of a national coalition of organizations dedicated to improving the home visiting field.

2ND ANNUAL COLOR WALK FOR CHILDREN AND FAMILIES



Blue River Services, Inc. held its second annual Color Walk for Children and Families April 27 at Buffalo Trace Park in Palmyra. The event raised \$2,500 for the Department of Children's Services and its programs serving Harrison and Washington Counties.

As the 160 attendees gathered, guest speaker Gregory Brodfehrer, Family Case Manager for the Indiana Department of Child Services, recognized April as Child Abuse Prevention Month and its nationwide symbol – the pinwheel. He then led the group in planting a garden of pinwheels at the park to help raise awareness of community efforts to stop child, abuse and neglect.

The event has become a way to promote these important efforts while bringing families together for a day of fun, says Marija Zink, Outreach Coordinator for Children's Services at Blue River Services, Inc., who planned the event.

"With little opportunities in our area for families to engage in community events, it is important to provide an affordable opportunity to do something fun and active with the whole family," Zink said. "Of course, we would not have been successful without the

support of local businesses and community members."

Blue River Services would like to thank First Harrison Bank, Heaven Sent Gifts, Smith Animal Hospital, Links Clothing, Life Springs Health Systems, Miller and Sons Lawn Care, Affordable Tax Income, Conrad's Transmission, Kent Java Bar, El Nopalito, Edward Jones Investments, Centra Credit Union, BR Grafix, Regions Bank, Jim Sieber, and Christina Tomey for their support that helped make this year's event a success.

As part of the event, other organizations that serve the community attended to provide information about available resources. Thank you Harrison County Sheriff's Department, Harrison County Safe Kids, Harrison County Department of Natural Resources, Harrison County Department of Children's Services, Harrison County Court Appointed Special Advocates (CASA), New Hope Services, Indiana Anthem Medicaid, Harrison County WIC, Covering Kids and Families of Indiana, Community Action of Southern Indiana, and Hoosier Hills PACT for bringing valuable information to our community members.

And a special thank you for the Holy Smokers from the Palmyra United Methodist Church for cooking up some delicious food!

LOCAL FOOD PANTRY SERVICE GOES ON THE ROAD

On April 17, a steady line of residents gathered in the parking lot at Country Trace affordable senior housing community in Palmyra. Harrison County Community Services, Inc. (HCCSI) had arrived in a large, white box truck filled with items from its food pantry – a new service being piloted at a few rural housing communities.

The service, said Executive Director Rick Cooper, was implemented as a means to reach more people in need. "Home delivery is something we have discussed for a while," said Cooper. "Our new home delivery service focuses on senior, low-income and disabled populations, and gives us the ability to serve additional people who need food, but don't or can't come to the office in Corydon."

Residents at Country Trace were pleased to have access to the food they need without having to coordinate transportation and make the 20-minute trek from Palmyra to HCCSI near downtown Corydon.

There were 16 households served, eight of which had never been to HCCSI.

"Already, 50% of those we reached had not previously received services, and we think that number will grow each month," said Cooper.

The agency will visit Country Trace residents once a month to deliver food, which includes fresh produce, two types of meat, canned goods, dry goods, such as pasta and rice, as well as snacks.



SITS RECEIVES NEARLY \$1 MILLION IN FUNDING FOR PUBLIC TRANSPORTATION

Blue River's Southern Indiana Transit System (SITS) was awarded \$936,057 by the Indiana Department of Transportation through Federal Section 5311/5339. The funds will be used in 2020 to continue public demand response transportation in Harrison, Crawford, Washington and Scott Counties, and purchase four new vehicles.

Transit to other common areas, such as parks and shopping centers, also continues for minimal fees – \$2 per way, per person for up to 10 miles. Service is available Monday through Friday from 6 a.m. to 6 p.m. To schedule a ride, please call 812-738-1681.









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BLUE RIVER HABILITATION PARTICIPANTS



AT ANNUAL PROM!

It was 1980-something at the Blue River Services prom on October 12 at Southern Hills Church in Salem, IN. Hot pink, neon green and electric blue popped with nostalgia as more than 70 adults with intellectual and developmental disabilities and their dates arrived with big hair and rad shades, showing off their fantabulous 80s style.

Everyone stopped on the way in for photos in front of the ultimate 80s backdrop complete with headband, mustache, mix tape and boombox props. But it didn't take long before party-goers were drawn to the dance floor, where rocking to the 80s was easy with DJ Jesse Rocks! (Blue River's own Jess Pendygraft). After couples and BFFs boogied to the beats of Queen, Hall & Oats, Olivia Newton-John, George Michael and other 80s greats, it was time to crown the winners in this year's prom court.

Blue River's COO Tammy Seitz, along with habilitation manager Donna Davis, crowned Emma Waldridge Prom Queen and Seth Phrampus Prom King. This year's Princess was Maura Daly, Mike Ashabraner received the title of Prince, and Vincent Hopkins was named Duke.

Reminiscent of Saved by the Bell's power couple Zack and Kelly were Eric Spicer and Lisa Shultz, who were named Sweethearts of the Ball.

Since ring pops were sold out across the state in an 80s-crazed sweep by mullet-wearing David Hasselhoff look-alikes (psych!), the take-home souvenirs were a pair of bangin' sunglasses and glow bracelets.

A special thanks to our volunteers: Liz & Jess Pendygraft, Sonja Oakes, Cynthia Porter, Dawn Pigg, Elizabeth Navarro, Tammy Seitz and Donna Davis.

U.S. REPRESENTATIVE TREY HOLLINGSWORTH TOURS CORYDON INDUSTRIES



Blue River Services, Inc. leadership hosted Trey Hollingsworth, Rep. in Indiana's 9th congressional district, at Blue River Industries sheltered workshop in Corydon October 9 to discuss employment choices for individuals with disabilities and the threat they face under proposed changes to legislation.

Hollingsworth, Blue River Services President and CEO Daniel J. Lowe, and longtime board member Bill Harrod, President and CEO of First Harrison Bank, toured the workshop with Kim Perry, Director of Industries, who showed the group just how meaningful sheltered workshops – and the opportunities they provide -- are for individuals with disabilities.

Just ask Michael Ashabraner, who recently celebrated 30 years with Blue River Industries. He greeted the group, shared his excitement to celebrate his birthday with friends and staff at the group home where he resides, and was interested in meeting everyone. He also didn't hesitate to tell Hollingsworth he loved his job, and he has been doing it for 30 years. It's certainly not a sentiment everyone can relate to, but it is a clear indication Blue River is fulfilling its

mission to help people – no matter the challenges they may face – to live happy, healthy lives in positive environments.

"Most of the people we serve," explained Lowe, "are people with developmental disabilities." "Our goal is to place the person into a job in the community. We even have an Employment Services Department that goes out into the community to work with the person as a job coach, but it isn't realistic in some cases."

Based on the 1986 amendment to the Fair Labor Standards Act of 1938 (Section 14(c)), a lower wage was mandated for individuals whose handicaps prevented them from being able to compete with non-disabled workers, allowing disabled workers a right to work and still earn an hourly wage, despite their challenges.

At the workshop, where people with disabilities work side-by-side with general laborers to fulfill light manufacturing contracts with local businesses, consumer wages are based on production and preference to work. Consumers also receive vocational training, habilitation services, employment services and other ongoing support.

But those who perhaps are not directly impacted and may not realize the benefits of sheltered workshops are lobbying to phase out Section 14(c), a push to shut them down and force people with disabilities to compete for community-based jobs.

Lowe knows the disservice this would be to the people they serve. "If you have someone who is working at 10 percent of the norm, most employers are not going to be able to pay someone the same \$12 an hour," said Lowe.

Lowe's example was one business-savvy Hollingsworth grasped immediately.

"Government should be in the business of empowering and enabling every Hoosier individual of their present circumstances or abilities, not restricting opportunities for those most in need of them," said Hollingsworth. "Thank you, Blue River Services, for showing me the great opportunities you provide and the passionate team members that help you do it every day."

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BRIOVA RX VOLUNTEERS PARTNER WITH BLUE RIVER SERVICES TO BEAUTIFY AFFORDABLE SENIOR HOUSING COMMUNITY



"I ♥ Helping." The message was proudly displayed on bright purple shirts, and the volunteers who wore them personified it. The group – one pharmacist and six pharmaceutical technicians from the Jeffersonvillebased specialty pharmaceutical company Briova Rx – joined Blue River Services and its Housing Department for Mayor Greg Fischer's Give a Day Week of Service, a volunteer opportunity supported through Metro United Way.

On April 17, Briova Rx employees took a break from helping patients manage complex conditions and prescribed medications to support

Blue River Housing staff and enhance the landscape at Country Trace affordable senior housing community in Palmyra.

By the end of the afternoon, the eight-acre property had newly planted flowers throughout, in community planting beds and at some of the apartments where the residents weren't able to plant their own. Volunteers also pulled weeds, spread rock and dirt to fill in eroded areas, replenished sand at the horseshoe pits, and laid down grass seed and straw.

The group said they chose to work with Blue River Services, because it was close to home and they wanted to give back to their local community – the selfless act of compassion that is encouraged through the Mayor's signature program each spring.

Thank you to all our volunteers!



METRO UNITED WAY CONTINUES FUNDING FOR CHILD CARE AND YOUTH SERVICES

Funds were once again allocated through the Metro United Way for two critical programs offered by Blue River Services. The youth shelters will receive \$7,900 in support of the 24-hour care provided to youth ages 10 to 18 at the emergency and long-term residential homes, and Children's Services will receive \$14,900 in support of its Rainbow's End Child Care Center in Harrison County.





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STATE GRANTS HELP PAVE THE WAY FOR FUTURE LEADERS

During fiscal year 2019, Blue River Services, Inc. received a grant for \$80,000 from Indiana's Family and Social Services Administration (FSSA) Office of Early Childhood and Out-of-School Learning to fund highquality care for school-age children. The grant will benefit Blue River's after school programming through the 2020/2021 school years. Blue River was one of 22 recipients chosen from a competitive field and the only in Harrison County. "One of the challenges that working families face every day is knowing that their children are being cared for in a safe and enriching environment even outside of regular school hours," said OECOSL Director Nicole Norvell. "We are pleased to support working families through these grants, and provide necessary resources to help these high-quality programs." The grant will supplement 80 percent of program staffing costs and allow children from low-income families to attend on a sliding fee. In addition to providing child care services at Rainbow's End Child Care Center in Corydon, Blue River's Children's Services Department also includes extended day learning programs for school-age children, grades kindergarten through 12, which are provided in nine public schools in Harrison Washington and Jackson Counties. This grant will help support after school programs at Morgan Elementary and North Harrison Elementary.

Blue River Services also was awarded five Experiential Professional Development grants during the 2019-2020 program year. These grants, awarded by the Indiana Department of Education, will provide an additional \$22,600 for staff to receive specialized training designed to improve afterschool programming. The 21st Century Community Learning Centers program is federally-funded and offers atrisk students a safe environment outside of school hours. Blue River Services provides a range of highquality services to support regular school-day academics and development, including tutoring, mentoring, homework assistance, reading, math, science and technology programs, character education, physical education, recreational activities, and dropout prevention. To ensure students thrive and succeed, it is vital that all staff members be appropriately trained, most notably in leadership roles and development. Today's youth may be lacking the fundamental ideas of leadership and the knowledge of how to attain success across STEM career fields. By training staff to be appropriate role models and effective mentors, Blue River Services paves the way for future leaders. Afterschool program staff will highly benefit from engaging in leadership training as well as networking opportunities that may be derived from such training and interactions, particularly with other youth leaders from around the state. Management staff at Blue River Services, Inc. will be trained in new out-of-school initiatives, designing and understanding staff development and retention, and effectively managing and operating at both the program and grant level by attending The BOOST National Conference. "In order to effectively run programming at the site and grant level, it is vital that management staff stay aware of changes in the out-of-school time realm and use that to assist front line staff in improving upon and maintaining high-quality programs," said Heather Richard, Assistant Director of Children's Services at Blue River. "Staff who value professional development and who are invested in, are more likely to stay in their current roles and provide longevity and consistency for students in out of school time settings."

The programs are available from the time school is dismissed to 6 p.m. every day school is in session. For more information, please visit www.brsinc.org or call 812-364-1142.



Free preschool is available to those who qualify thanks to a generous grant from the Harrison County Community Foundation. The Foundation's Jump Start Preschool Program increases kindergarten readiness for at-risk children in Harrison County by creating an excitement for learning through Blue River Services, Inc. preschool programs at Morgan Elementary, North Harrison Elementary and Rainbow's End Child Care Center and Preschool. The grant will designate up to \$139,920 to allow eligible 4-year-olds receive a quality pre-K education. For more information about the programs or enrollment, please call 812-364-1142.

FISCAL YEAR 2019 FINANCIAL INFORMATION

REVENUE			
Revenue, Gains and Other Support	REVENUE	%	
Government Financial Assistance and Service Fees	\$ 13,672,368.00	87.16%	
Sales/Contract Revenue	\$ 1,079,280.00	6.88%	
Rental Revenue	\$ 638,899.00	4.07%	
Contributions	\$ 153,072.00	0.98%	
Investment Income	\$ 62,254.00	0.40%	
Other Revenue	\$ 56,051.00	0.36%	
Donated Building, Facilities, and Equipment	\$ 36,700.00	0.23%	
Gain (Loss) on Sale of Assets	\$ (11,429.00)	-0.07%	
Total unrestricted revenues, gains and other support	\$ 15,687,195.00	100%	

Expenses		
Program Services	EXPENSE	%
Child Care	\$ 943,491	.00 5.83%
21st Century	\$ 756,878	.00 4.68%
Latchkey	\$ 1,347	.00 0.01%
Jumpstart Preschool	\$ 111,001	.00 0.69%
Prevent Child Abuse	\$ 1,481	.00 0.01%
Healthy Family	\$ 218,055	.00 1.35%
First Steps System Development	\$ 108,918	.00 0.67%
First Steps SPOE	\$ 1,760,579	.00 10.87%
First Steps Ed Team	\$ 716,758	.00 4.43%
Pre-Vocational Services	\$ 285,074	.00 1.76%
Industrial Services	\$ 441,209	.00 2.73%
Community Janitorial	\$ 9,274	.00 0.06%
Lawn Care/Landscape	\$ 17,139	.00 0.11%
Department of Indiana Highways Janitorial	\$ 559,320	.00 3.45%
Screen Print	\$ 198,348	.00 1.23%
Employment Services	\$ 286,857	.00 1.77%
Establishment Project	\$ 70,053	.00 0.43%
Transition	\$ 52,372	.00 0.32%
Driver's Education	\$ 36,973	.00 0.23%
Safe Place	\$ 11,016	.00 0.07%
Habilitation Training	\$ 395,612	.00 2.44%
Structured Family Caregiving	\$ 341,159	.00 2.11%
Oak Street Home	\$ 364,508	.00 2.25%
Nichols Home	\$ 337,758	.00 2.09%
Summit View SGL	\$ 407,383	.00 2.52%
Milltown Home	\$ 365,028	.00 2.25%
Klerner Lane Home	\$ 421,794	.00 2.61%
Marvy Lane Home	\$ 380,361	.00 2.35%
McGrain Home	\$ 363,076	.00 2.24%
Residential Core	\$ 405,927	.00 2.51%
IDDD Home	\$ 308,497	.00 1.91%

Wyandotte House	\$ 300,443.00	1.86%
Home/Community Resources	\$ 763,555.00	4.72%
Housing	\$ 90,314.00	0.56%
Oakview Apartments	\$ 116,665.00	0.72%
Autumn Ridge LP Management	\$ 28,786.00	0.18%
Country Trace LP Management	\$ 22,239.00	0.10%
BR Autumn Ridge II Management	\$ 51,802.00	0.32%
BR Country Trace II Management	\$ 8,604.00	0.05%
Stepping Stone Apartments/Transitional Housing	\$ 108,779.00	0.67%
BR Country Trace 3 Management	\$ 9,325.00	0.06%
Grandview Manor South Management	\$ 54,576.00	0.34%
Jill's Hope	\$ 129,464.00	0.80%
Jackson Court Apartments Management	\$ 9,549.00	0.06%
Enterprise	\$ 38,193.00	0.24%
Enterprise Pre-Dev	\$ 21,385.00	0.13%
Harrison Center Apts.	\$ 43,679.00	0.27%
Housing Service Coordinator	\$ 8,684.00	0.05%
Apple Orchard Apartments Management	\$ 266.00	0.00%
WIC	\$ 435,445.00	2.69%
Day Service Transportation	\$ 169,896.00	1.05%
Non Fixed Route Transportation	\$ 40,683.00	0.25%
Children's Transportation	\$ 27,197.00	0.17%
Charter Transportation	\$ 5,295.00	0.03%
Medical Transportation	\$ 657.00	0.00%
Public Transportation	\$ 607,902.00	3.75%
City Transit	\$ 66,067.00	0.41%
Maintenance Facility	\$ 72,324.00	0.45%
Administration	\$ 1,440,036.00	8.89%
IT Support	\$ 108,745.00	0.67%
Non BRS Rental	\$ 89,086.00	0.55%
Disallowable Costs	\$ 29,775.00	0.18%
Autumn Ridge II LLC	\$ 204,152.00	1.26%
Country Trace II LLC	\$ 90,780.00	0.56%
Country Trace 3 LLC	\$ 60,702.00	0.37%
Grandview Manor South, LLC	\$ 154,861.00	0.96%
Jackson Court Apartments LLC	\$ 102,274.00	0.63%
TOTAL EXPENSES	\$ 16,189,431.00	100%

Ending Net Assets

\$ 16,302,565.00

BLUE RIVER SERVICES, INC.



PROGRAM EVALUATION

BLUE RIVER SERVICES, INC. has an established program evaluation system to measure the outcomes of service delivery. The evaluation system identifies the goals of the program and assesses the program's effectiveness and efficiency in meeting those goals for persons served.

Evaluation is completed semi-annually in January and July. A program evaluation management report summarizes information on effectiveness, provides an interpretation of the results and suggestions for improvement. The following departments and services participate in program evaluation: Sheltered employment, janitorial services, habilitation, structured family caregiving, in-home services, wellness coordination, supervised group living, vocational assessment and discovery, employment placement and supported employment, affordable housing for families and seniors, accessible housing for persons with disabilities, transitional housing for domestic violence victims, First Steps, Healthy Families, child care, extended day learning/after school programs, preschool, residential youth services, permanent supportive housing for homeless young adults with disabilities, Safe Place, day services, public and children's transportation, and Women, Infants & Children. Program Evaluation reports are posted on the BRS website, www.brsinc.org, under the "Resources" tab.

SATISFACTION SURVEY SUMMARY

SURVEYS DISTRIBUTED BY PROGRAM:

GENERAL SATISFACTION

	Never/Unsatisfied:	1%
CHILDREN'S SERVICES:	Satisfied Some of the Time:	1%
INDUSTRIES/JANITORIAL	Neutral/Satisfactory:	3.5%
TRANSPORTATION:	Most of the Time/Good:	17%
YOUTH SERVICES:55 TOTAL 4,670	Always/Very Good:	72.1%
TOTAL NUMBER OF SURVEYS RETURNED: 1,416	Most of the Time/ Good & Always/	80%
AVERAGE RETURN RATE: 30%	Very Good:	89%
AVENAGE RETORIN RATE. 30%	No Response:	5.3%

PROGRAMS

BLUE RIVER HOUSING

Affordable Multi-Family Housing

- Autumn Ridge
- Autumn Ridge II
- Oakview

Affordable Senior Housing

- Country Trace
- Country Trace II
- Country Trace III
- Grandview Manor South
- Jackson Court

Transitional Housing for Domestic Violence Victims

- Jill's Hope Harrison County
- Jill's Hope Washington County

Permanent Supportive Housing for Homeless Young Adults with Disabilities

Stepping Stone

BLUE RIVER INDUSTRIES

- Corydon Blue River Industries sheltered workshop
- Salem Blue River Industries sheltered workshop
- State Use Contracts
- Janitorial and Lawn Care Services

BR GRAFIX

Commercial screen print shop and training venue for adults with disabilities

CHILDREN'S SERVICES

- Rainbow's End Child Care Center and Preschool, Corydon
- Reach for a Star After-School Programs
- Blue River Services Jumpstart Preschool, Morgan and North Harrison Elementary Schools
- Prevent Child Abuse Harrison County

COMMUNITY RESOURCES

- In-Home Services
- Habilitation
- Structured Family Caregiving
- Wellness Coordination

EMPLOYMENT SERVICES

- Vocational Assessment and Rehabilitation
- Resume Services
- Discovery and Placement Services
- Supported Employment

DRIVER'S TRAINING

• Specialized training tailored to meet individual needs

FAMILY SERVICES

- First Steps
- Healthy Families

RESIDENTIAL SERVICES

- Summit View Group Home
- Klerner Lane Group Home
- Marvy Lane Group Home
- Milltown Group Home
- McGrain Street Group Home
- Nichols Avenue Group Home
- Oak Drive Group Home

TRANSIT

- Public Transportation
- Children's Transportation
- Day Services Transportation

WOMEN, INFANTS AND CHILDREN

• Nutrition, education, health screening and breastfeeding support program in Crawford, Harrison, Orange and Washington Counties

YOUTH SERVICES

- Wyandotte Youth Shelter
- Corydon Ramsey Youth Services Home for children
 with disabilities
- Safe Place/Indiana Trafficking Victims Assistance
 Program Partner



ECONOMIC IMPACT

County	Number of Employees	\$ Payroll	\$ Spent Locally
Harrison	283	\$4,339,695.81	\$532,986
Washington	73	\$1,479,604.52	\$143,020
Crawford	9	\$471,536.41	\$32,964

TOGETHER WE ARE BETTER

Our agency believes that our commitment to inclusion across race, gender, age, religion, identity, physical or mental ability, ethnicity, perspective, and experience drives us forward every day.

This commitment makes us better as an employer and better as a provider of human services to our community. Most importantly, creating an environment where everyone, from any background, can do their best work and can have the opportunity to succeed is just the right thing to do.

Be you, because together we are better!



2019 ANNUAL REPORT

BLUE RIVER SERVICES, INC.



BLUE RIVER SERVICES LOCATIONS

THE AGENCY GLADLY ACCEPTS DONATIONS AT ANY OF ITS LOCATIONS. MONETARY DONATIONS ALSO ARE ACCEPTED BY CHECK OR ONLINE THROUGH PAYPAL.

ADMINISTRATIVE OFFICES

1365 Old Hwy 135 NW P.O. Box 547 Corydon, IN 47112 P: 812-738-2408 F: 812-738-6281

HARRISON CENTER

405 N. Capitol Avenue Corydon, IN 47112

Employment and Youth Services: 812-738-3198 *Family Services/First Steps:* 812-738-1987 *Healthy Families:* 812-738-0392, F: 812-738-0732 *Residential Supervised Group Living:* 812-738-4996, F: 812-738-1985 *Human Resources:* 812-738-0776, F: 812-738-1617 *Properties Manager:* 812-734-0496 *Community Resources:* 812-738-2018, F: 812-738-4517

HOUSING

156 Autumn Ridge Drive Corydon, IN 47112 *Housing Director:* 812-738-8016, F: 812-738-3460 *Autumn Ridge Apartments:* 812-738-9010

COUNTRY TRACE APARTMENTS

13590 Greene Street Palmyra, IN. 47164 812-364-1100

GRANDVIEW MANOR SOUTH

509 Grandview Dr. Salem, IN 47167 812-883-7171

JACKSON COURT

202 Westminster Dr. 103 Allen Ct. 812-883-7171

BR GRAFIX 101 North Mulberry Street Corydon, IN 47112 812-738-2437, F: 812-738-6089

RAINBOW'S END CHILD CARE CENTER, FIRST STEPS

310 S. Capitol Avenue Corydon, IN 47112 *Rainbow's End:* 812-738-1979, F: 812-738-8875 *First Steps:* 812-738-1975 or 1-800-941-2450 F: 812-738-1867 or 877-674-2285

FIRST STEPS (GEORGETOWN)

1099 Marci Lane Georgetown, IN 47122 812-951-0321, F: 812-951-0358

CORYDON BLUE RIVER

3141 Progress Blvd. Corydon, IN 47112 Corydon Blue River Industries, Habilitation, In-Home Services (South): 812-738-4541 F: 812-738-7748

TRANSPORTATION SERVICES

3143 Progress Blvd.
Corydon, IN. 47112 *Transportation Director:* 812-734-1000 *Southern Indiana Transit System:* 812-734-0285, 1-866-738-1681 F: 812-734-1036

SALEM BLUE RIVER INDUSTRIES

Industrial Park 100 E. Progress Blvd. Salem, IN 47167 812-883-1122, F: 812-883-8857

HABILITATION AND CHILDREN'S SERVICES

14495 Huff Street NE Palmyra, IN 47164 *Habilitation:* 812-364-4142, F: 812-364-6906 *Children's Services:* 812-364-1142, F: 812-364-1233

CRAWFORD COUNTY

EMPLOYMENT SERVICES 6913 E. State Rd. 64 Marengo, IN. 47140 812-365-2325, F: 812-365-2374

DUBOIS COUNTY EMPLOYMENT SERVICES

332 Third Ave. Jasper, IN 47546 812-482-3989, F: 812-482-4669

FIRST STEPS (FERDINAND)

202 E. 23rd St. Ferdinand, IN 47532 812-367-1581, F: 812-367-2356

FIRST STEPS (EVANSVILLE)

981 B S. Kenmore Evansville, IN 47714 *Employment Services:* 812-402-9205, F: 812-402-9207 *First Steps:* 812-402-4482, F: 812-477-1282



BLUE RIVER SERVICES LOCATIONS

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FIRST STEPS (TERRE HAUTE)

4130 S 7th St Terre Haute IN 47802 812-917-2950 or 877-860-0413 Fax: 812-917-2862 or 866-395-6034

FIRST STEPS (WASHINGTON)

2212 E. National Highway P.O. Box 700 Washington, IN 47501 812-257-1042 or 1-877-860- 0413 F: 812-257-1047 or 866-395-6034

WASHINGTON CENTER

504 Reid Avenue Salem, IN 47167 *First Steps:* 812-883-9401, F:812-883-8476 *Healthy Families:* 812-883-9701 *Employment Services:* 812-883-0566 *Community Resources – Habilitation, In-Home Services, Structured Family Care:* 812-883-0567, F: 812-883-0570

WIC: 812-883-1394, F: 812-883-1396

SUMMIT VIEW GROUP HOME

812-738-4557, F: 812-738-3196

KLERNER LANE GROUP HOME 812-945-6781, 812-981-3821

MARVY LANE GROUP HOME

812-364-4105 F: 812-364-6568

MILLTOWN GROUP HOME 812-365-2751 F: 812-365-2065

MCGRAIN STREET GROUP HOME 812-738-7904 F: 812-738-1393

NICHOLS AVENUE GROUP HOME 812-883-1528 F: 812-883-2827

OAK DRIVE GROUP HOME 812-883-4852

F: 812-883-1085

CRAWFORD COUNTY WIC

6913 East State Road 64 Marengo, IN 47140 812-365-2943 or 1-866-527-5130 F: 812-365-9156

ORANGE COUNTY WIC

204 E. Main St. Paoli, IN 47454 812-723-4131 or 1-800-449-4131 F: 812-723-4605

HARRISON COUNTY WIC

241 Atwood Street, Suite 205 Corydon, IN 47112 812-738-1601, F: 812-738-1602

HENRYVILLE REST PARK

21505 N. Interstate 65 Henryville, IN 47126 812-294-3813 North Bound 812-294-4623 South Bound F: 812-294-4187

WYANDOTTE HOUSE

100 Hilltop Drive Corydon, IN 47112 812-738-3273 F: 812-738-2912

STEPPING STONE APARTMENTS

260 Summit View Drive Corydon, IN 47112 812-738-4902 F: 812-734-0916

CORYDON-RAMSEY YOUTH SERVICES HOME

1820 Corydon-Ramsey Rd. Corydon, IN 47112 812-738-0142 F: 812-738-0143

NOTES:	



BLUE RIVER SERVICES, INC.

1365 OLD HWY. 135 • CORYDON, INDIANA 47112 PHONE: 812-738-2408 • WEB: WWW.BRSINC.ORG TTY FOR DEAF OR HARD OF HEARING: 812-738-3526, 1-855-824-5655